

Visibility, Control & Zero Trust Segmentation



“To gain the functionality that Forescout provides – from seeing and managing assets to triggering control actions and accelerating Zero Trust segmentation – we would have needed multiple tools. Going with Forescout was far more cost-effective.”

– Jeff Haidet, Director of Application Development and Architecture, South Central Power Co.

Environment

1,400 wired and wireless devices across five locations; 250 employees

Industry

Utilities/Energy

Why They Chose Forescout

- Complete, nondisruptive visibility of all devices on the network
- Compliance with PCI and critical infrastructure regulations
- Proven ability to validate that other security tools are doing their job
- Ability to enforce network access and segmentation policies without disrupting business operations
- Technology-agnostic solution that preserves current/future infrastructure investments



ONE SOURCE

for true security metrics



\$600,000+

three-year ROI benefits



5+ MONTHS

saved on asset inventory

Business Challenge

Cybersecurity is a top priority at Ohio's South Central Power Company (SCP). Yet, after investing in building a multilayered defense using a multivendor security stack of best-of-breed security tools, SCP still didn't know how many devices were on the network or whether their security portfolio was providing accurate information or performing as intended. These challenges left the team wondering if it was protecting personally identifiable information and business operations. They needed a way to continuously identify, segment and enforce compliance of every connected thing on their heterogeneous network for Zero Trust security to become a reality.

“In addition to using the Forescout platform to enforce and monitor device compliance, eyeSegment let us map traffic flows and determine which devices, users and services need to talk to each other. The ability to logically define segments, simulate policies and fine-tune them prior to implementation accelerates visibility into behavior.”

– Jeff Haidet, Director of Application Development and Architecture, South Central Power Co.

Positive Business Outcomes With Forescout

The benefits of complete visibility and effective Zero Trust policy enforcement at South Central Power are:

- Continuous enforcement and monitoring of least-privileged network access control
- Blocking of rogue and noncompliant devices
- Simplified and accelerated the design and deployment of Zero Trust architecture thanks to a clear understanding of traffic flows and the ability to simulate segmentation policies
- Rapid time to value – full visibility, 100% classification and an accurate, real-time asset inventory in weeks
- Ongoing validation of whether SCP's firewalls, switches, antivirus software and more perform as intended

[Download full case study to learn more](#)

DOWNLOAD

Contact Forescout today to help your organization achieve amazing results. references@forescout.com

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