FORESCOUT

Forescout Professional Services Overview

Our team of expert consultants helps you obtain full value from your Forescout implementation

The Challenge

When it comes to securing the enterprise in the age of BYOD, IoT and operational technologies (OT), the Forescout platform is key. But how you optimize it depends on your specific operational and architectural needs.

You may want to deploy the Forescout platform simply to make devices visible as they access your network to provide real-time network intelligence to your Security Operations Center. You may want to go one step further to provide both visibility AND apply granular security controls for devices and endpoints.

You may also want to leverage Forescout eyeExtend products to share information with other security technologies in your environment. With eyeExtend, you can obtain continuous monitoring and automated remediation across your extended enterprise.

With so many capabilities and choices available, it can be a challenge to confidently select the best way to customize and optimize the Forescout platform for your specific environment.

Forescout Professional Services Benefits

- Maximize the ROI of your Forescout platform and other security tools
- Increase security operations/help desk productivity and harmonize cross-group collaboration
- Automate policy-based controls to ensure and demonstrate security compliance
- Accelerate response to security incidents and breaches through automation and improved staff proficiency
- Confidently embrace future use cases and capabilities

The Solution
Forescout Professional Services

Our Professional Services team helps you design, plan, deploy and optimize the solution that works best for you. Based on hundreds of actual deployments, our expert consultants guide you through the design decision-making process, explain the many ways our products are leveraged by real-world customers and establish a practical roadmap to obtain the full value from your Forescout implementation.

Our certified consultants are experts in information security. They can help you leverage complete device visibility and continuous situational awareness to solve your toughest use cases with deep, real-world experience in network access control, device compliance, network segmentation, asset management and incident response. We provide packaged and custom services that range from simple, one-time consultations to ongoing, comprehensive engagements that span the entire installation lifecycle (including deployment, configuration, training, health checks and upgrades).

Deriving Maximum Value

The Forescout platform provides comprehensive device visibility and automated control to effectively manage cyber, operational and compliance risks while increasing security operations productivity. Passive-only profiling techniques gain device visibility into sensitive IoT, OT and critical infrastructure systems without impacting system uptime or disrupting critical business processes. Automated controls boost productivity, eliminate security management silos and accelerate incident response.

Device Visibility

Agentless discovery and classification in real time plus continuous posture assessment equals accurate situational awareness.

- **Discover** every IP-connected physical and virtual device across campus, data center, cloud and industrial environments
- **Classify** diverse IT, IoT and OT/ICS devices in real time
- **Assess** and continuously monitor device compliance without requiring agents

Automated Control

Use accurate situational awareness to automate policy-based controls and orchestrate actions.

- **Conform** with policies, industry mandates and best practices such as network segmentation
- **Restrict,** block or quarantine noncompliant or compromised devices
- **Automate** endpoint, network and third-party control actions

A Standard Methodology for Consistent Results

Based on where you are on your cybersecurity journey and the types of services you need to reach maximum business value, our consultants deliver the appropriate service offerings aligned with the corresponding phase of our methodology

- **Assess and Plan**
  Understand your business requirements, define use cases and develop a preliminary solution design.

- **Implement the Forescout Platform**
  Provide onsite and/or remote services to ensure a successful Forescout platform deployment.

- **Adopt and Mature**
  Advance your business objectives with speed and confidence through improved cybersecurity controls.

- **Enable**
  Train, support and enable key personnel for sustained success through structured classes and real-world expertise.

- **Lifecycle Management**
  Ensure successful completion of project phases, transition day-to-day solution management and operation to your team and perform hand-off to our Customer Care team for ongoing product support.

Training Your Team

Before a Forescout deployment gets underway, the customer must be prepared to employ Forescout's cybersecurity approaches, technologies and services. Effective, ongoing education makes this possible. We recommend, at a minimum, the Forescout Certified Administrator (FSCA) course for all solution operators. It's available as a dedicated, on-site offering for your team, or as an open-enrollment offering for individual team members in our public classes. This four-day course will teach you the ins and outs of the Forescout platform and the latest best practices. The FSCA Certification is available upon successful completion of an online certification exam.

On-the-job training and knowledge transfer are standard parts of our consulting engagements.

Put Forescout Professional Services Expertise to Work for You

Your business is presented with opportunities every day. New technologies such as the Internet of Things and cloud computing can accelerate digital transformation and help you gain a competitive advantage. They also pose security challenges. Likewise, IT-OT convergence and mergers and acquisitions can impact your risk posture.
Forescout Professional Services can help you securely embrace these changes while maximizing the return on investment of your Forescout platform and your entire security infrastructure.

Learn more at www.forescout.com/support/services.
To request a consultation, contact us via email at consulting@forescout.com.

About Forescout

Forescout Technologies is the leader in device visibility and control. Our unified security platform enables enterprises and government agencies to gain complete situational awareness of their extended enterprise environments and orchestrate actions to reduce cyber and operational risk. Forescout products deploy quickly with agentless, real-time discovery and classification of every IP-connected device, as well as continuous posture assessment. As of December 31, 2019, 3,500 customers in over 80 countries rely on Forescout's infrastructure-agnostic solution to reduce the risk of business disruption from security incidents or breaches, ensure and demonstrate security compliance and increase security operations productivity.

Learn how at www.forescout.com.

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